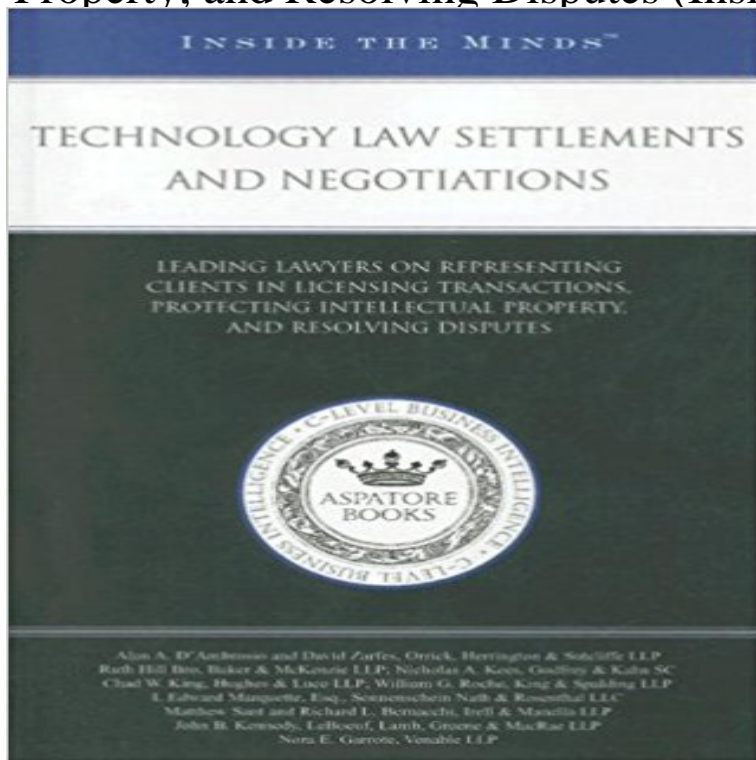


# Technology Law Settlements and Negotiations: Leading Lawyers on Representing Clients in Licensing Transactions, Protecting Intellectual Property, and Resolving Disputes (Inside the Minds)



Technology Law Settlements and Negotiations is an authoritative, insider's perspective on best practices for representing and advising both licensees and software companies in technology transactions. Featuring partners from some of the nation's leading law firms, these experts guide the reader through the intricacies of technology law, detailing the strategies and challenges associated with protecting intellectual property. These top lawyers give tips on navigating the key legal issues involved in technology transactions, such as definition of scope, service levels, liability limitations, and privacy obligations. The authors discuss the key areas in which technology lawyers assist their clients, including: licensing, software development and implementation, outsourcing and offshoring, risk management, and privacy compliance. Additionally, these leaders reveal their strategies for achieving success in both negotiations and settlements as well as helping clients avoid costly mistakes. The different niches represented and the breadth of perspectives presented enable readers to get inside some of the great legal minds of today as these experienced lawyers offer up their thoughts around the keys to success within this ever-evolving area of law. Inside the Minds provides readers with proven business intelligence from C-Level executives (Chairman, CEO, CFO, CMO, Partner) from the world's most respected companies nationwide, rather than third-party accounts from unknown authors and analysts. Each chapter is comparable to an essay/thought leadership piece and is a future-oriented look at where an industry, profession, or topic is headed and the most important issues for the future. Through an exhaustive selection process, each author was hand-picked by the Inside the Minds editorial board to author a chapter for this book.

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