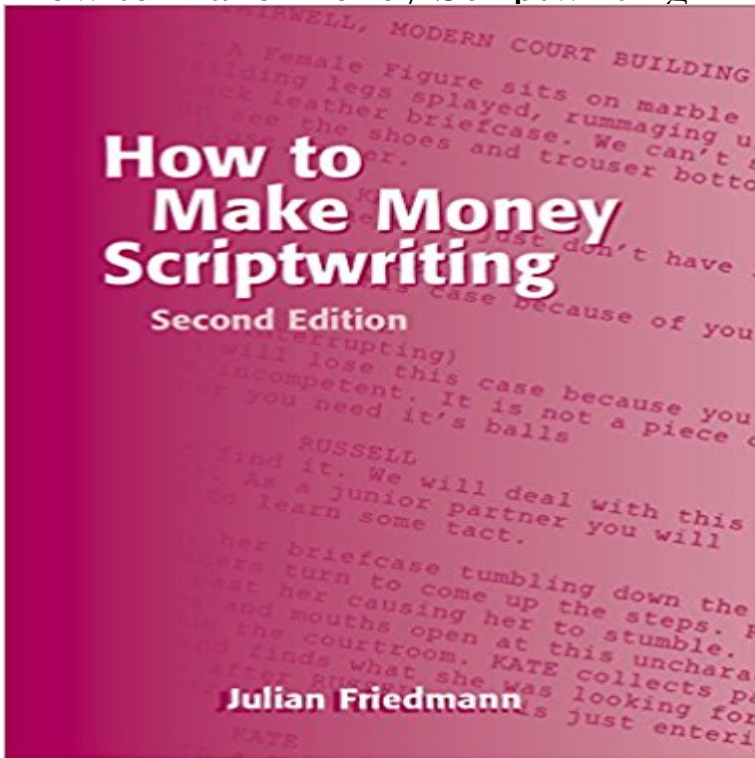


How to Make Money Scriptwriting



Many books deal with how to write better scripts, but this is the only one to tackle the business side of being a professional writer. Written by a leading literary agent, this is an indispensable insiders guide to the development process - from the original idea right through to production - it provides the reader with an easy-to-read handbook for: Identifying what audiences want and understanding their emotional needs Developing successful ideas for film and television drama Writing more effective treatments and step outlines Improving ones ability to pitch ideas and scripts Surviving development hell Handling meetings to get what you want out of them Negotiating and understanding contracts Protecting ideas, treatments and scripts Establishing copyright for writers

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